



The Loop Head Peninsula  
Digital Academy



Zucca Films



WEEK 7

# Instagram Video & GDPR for Digital Marketing

This project receives  
financial support from:



Rialtas na  
hÉireann  
Government  
of Ireland

Tionscadal Eireann  
Project Ireland  
2040



# Planning your IGTV Channel



Poll

What's Your Favourite Instagram  
Feature?

# Planning your IGTV Channel

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## GROUP TASK

- Groups of 5
- 4 Part IGTV Series (to include)
- Livestream – who / what
- Stories – who / what
- Reels – what
- Grid Photo/Carousel

## Choose a Topic #LoveLoopHead

- Life on the Loop
- Lonely Planet Award Winning Sustainable Tourism
- Food on the Loop
- Walk the Loop
- Peninsula Personalities
- Business on the Edge
- Community Connections



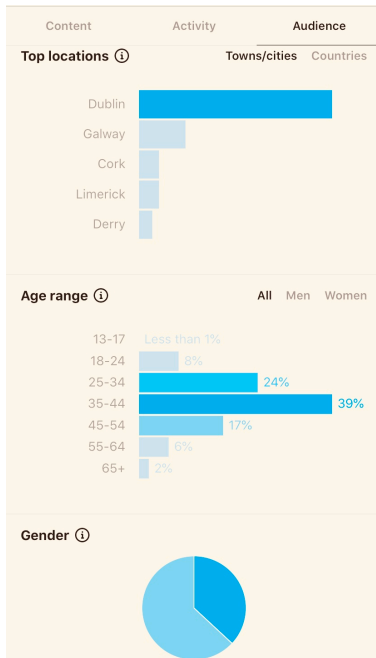


Breakout Room

# Instagram Analytics

Let's Take a Look at Competitor  
Accounts

# Content, Activity, Audience



## Audience

- Location, age, gender, day & time when followers are active

## Profile visits

## Interactions

- Actions that people take when they engage with your account

## Discovery

- Posts viewed by the discovery feature

## Content

- Post insights

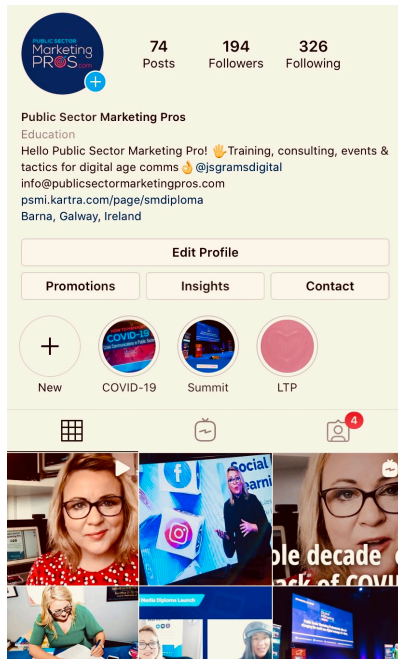
## Stories Insights

- Hashtag performance

## Promotions Insights

- Paid for engagement

# Metrics That Matter



**Engagements per follower**

- Engagement relative to your follower count

**Follower growth**

**Comments received**

- How engaging your content is

**IGTV**

- Video views

**Video**

- Video views

**Most engaged hashtags**

- Hashtag performance

**Referral traffic**

- Impact on your website traffic

**Instagram Stories metrics**

- How popular and engaging your Stories are



# Engagement metrics

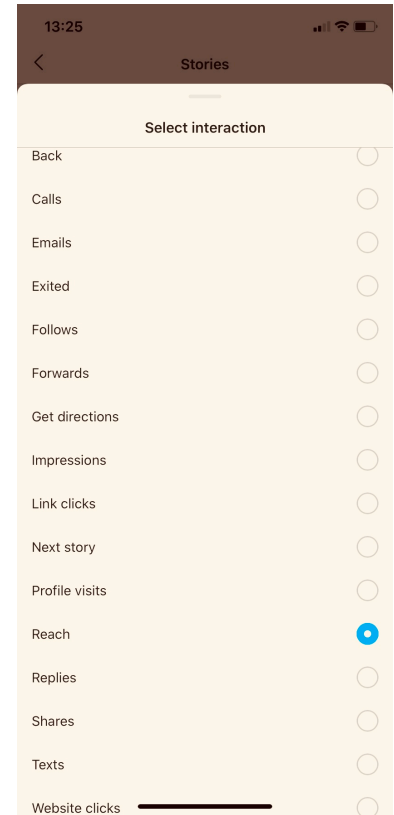
- High performing **+3%**

$$\text{Engagement} = \frac{(\text{likes} + \text{comments})}{\text{followers}}$$

# Stories metrics

- **Two weeks** of Stories metrics in app
- **Third party apps** provide deeper insights
- **Interaction metrics**

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# Top Tool

## <https://analisa.io>

 **@publicsectormarketingpros** ✓

Overview Top Posts

 **2.66%**  
Engagement Rate

 **2.62%**  
Like Rate

 **0.04%**  
Comment Rate

**Public Sector Marketing Pros** 📌  
Hello Public Sector Marketing Pro! 🙌 Training, consulting, events & tactics for digital age comms 📧 @jsgramsdigital  
info@publicsectormarketingpros.com  
<https://psmi.kartra.com/page/smdiploma>

 **194**  
Followers

 **326**  
Following

**Profile Report Link**  
<https://analisa.io/profile/publicsectormarketingpros>

Share ↗

### Hashtags most used

In Caption

#socialgov #publicsectormarketingpro #jstalksdigital  
#publicsectormarketing #socialmediamarketing  
#publicsector #publicsectortransformation #SocialGovGrad  
#digitaldiplomacy #SocialGov #socialmediamanager  
#PublicSectorDMS #digitalcrisiscomms #socialmedia  
#governmentcommunications #elearning #lifelonglearning  
#publicsectorpro #Covid #coronavirus

### Caption words most used

In Caption

public Diploma Social Media Government Public  
sector Sector government Digital until launch  
Professional virtual graduation today online  
Certificate COVID-19 Communications

# GDPR and digital marketing

# GDPR and digital marketing

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- The General Data Protection Regulation
- May 2018 it became European Law
- Aim is to ensure that personal data for individuals is protected locally in each country
- It also has a set of guidelines about restricting personal data from being exported
- The aim is to ensure that citizens are protected and that their data remains under their control to the extent that they are also granted the right to “erasure,” or a withdrawal of consent



# GDPR and online forms

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- A tick box for users to confirm that they accept the terms of using your website and how they agree to be contacted
- A further tick box must be added if you wish to send further marketing communications to the customer
- This tick box must be unticked when they start and you will need a specific box for each type of communication whether it is email, text message or post



# GDPR and your website

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- Data hosted securely and ability to delete data of users if/when asked
- Cookies Consent – plugin for your website
- Privacy Policy – see sample in Learning Hub
- Email Marketing – opt-in only and for the purposes of opt-in only
- GDPR Checklist

<https://gdpr.eu/checklist/>





Q&A With the Expert?





What's Your #1 Takeaway from  
Today's Session



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THANK YOU!

See you on the next session...

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Ireland's European Structural and  
Investment Funds Programmes  
2014-2020  
Co-funded by the Irish Government  
and the European Union